Spark GROWTH

DEFENSE CAPABILITY STATEMENT

BUILDING WHAT GROWTH NEEDS™

ACCELERATING MISSION CAPABILITY
THROUGH INTENTIONAL GROWTH.

Spark Growth helps defense leaders, innovators, and industry partners strengthen the conditions required to move promising technologies, partnerships, and ideas toward operational capability and enduring mission value.

FROM PROMISING INNOVATION TO ENDURING MISSION VALUE.

PERSPECTIVE	CONDITIONS	ADOPTION	MISSION VALUE
Clarify future + conditions	Strengthen capability	Design for sustained use	Build capability that endures

CORE DEFENSE CAPABILITIES

GROWTH PERSPECTIVE™

Decision-enabling perspective that clarifies the desired future, opportunities, required conditions, constraints, and the most appropriate pathway forward.

TECHNOLOGY TRANSITION & ADOPTION

Connect promising technology to mission need, users, operational context, transition pathways, partners, and the conditions required for sustained adoption.

GROWTH ARCHITECTURE™

Strengthen operating structures,organizational capability, decision systems, and adaptive conditions so initiatives can execute, learn, and respond.

CROSS-SECTOR INNOVATION & ECOSYSTEM DESIGN

Create purposeful structures across government, industry, research, investors, and innovators to expand access, learning, and coordinated action.

COLLABORATIVE PROBLEM SOLVING & FACILITATION

Design and lead high-consequence working sessions that turn diverse expertise into shared understanding, decisions, experiments, and practical next steps.

SELECTED EVIDENCE

DUAL-USE & EMERGING TECH

- SubUAS / Naviator® - Strategy, capital, partners, defense + commercial pathways
- Blue Fusion - Strategy, resources. AI governance / persistent
- identity growth work
  Qore Health - biomedical technology into defense
- demonstration pathways
  Advanced materials / manufacturing commercialization

MARKET EXPANSION & COMMERCIALIZATION

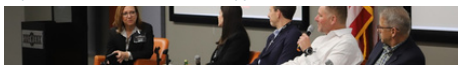
- IMT Analytics - Swiss biomedical company U.S. soft landing
- Allied Global ITS - multinational technology-services U.S. expansion
- Clear Science - commercial-market pathway evaluation

CROSS-SECTOR INNOVATION

- NTT / Dell - HaPData safer-cities engagement
- TECH at Harvard - Smart Cities Innovation Accelerators
- Toward Smarter Communities + Station 2 Innovation

FEDERAL / DEFENSE EXPERIENCE

Recurring SOFWERX contribution; direct Spark Growth support to a PEO STRI initiative through Tech Grove; multi-service founder experience in UCF/Tech Grove applied-research environments.



WHY SPARK GROWTH

A DISCIPLINE, NOT JUST A STRATEGY
Growth Scaffolding™ connects perspective, conditions, capability, learning, and adoption.

MISSION + MARKET PERSPECTIVE
Defense insight is strengthened by dual-use commercialization and market-entry work.

CROSS-SECTOR REACH
Experience spans technology, government, research, investment, business, and community environments.

BUILT FOR ADOPTION
Participation, learning, capability development, and enduring value are designed into the work.

SMALL BUSINESS
SBA Certified WOSB
Florida WBE

FEDERAL IDENTIFIERS
UEI HGN5HG2VGM67
CAGE 92H98

NAICS
541611 | 541613 | 541720
561920 | 611430 | 611710

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YOU DON'T JUST GROW. YOU GROW BY DESIGN.